



COMPANY PROFILE



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Kamalakhya Deb

Director

We are truly grateful for your continuous support and guidance in the past and we assure you that we are committed to serve you with high quality and reliable HVAC products and solutions.

Guided by our corporate philosophy of “Trustworthiness and Transparency,” we will continue to challenge ourselves to provide a wide range of HVAC products and solutions by harnessing our technical knowhow and our association with advanced technology driven manufacturers, the core of which encompasses sustainable energy efficient products.

The global business environment has experienced drastic changes in the last few years. The demand on energy efficient sustainable product, IoT and AI driven energy saving solutions and dependency on renewable energy is increasing. Companies should not merely be satisfied with variations of conventional ideas, they must also have the creativity to proactively identify perpetually changing market needs, as well as the agility to quickly respond to changes. We at Comfort RH are not limiting ourselves with the supply of energy efficient products, however, we are gearing up to provide complete HVAC solutions to our customers, while keeping focused on “Trustworthiness and Transparency” in our business philosophy. We are emphasizing three values in particular — “Curiosity” to explore out-of-the-box possibilities, “Open Mind” to flexibly accept opinions from other relevant fields, and “Power to Inspire” that is essential for guiding and motivating groups that work together. By encouraging colleagues to proactively engage with customers and discover new needs, Comfort RH will be much better equipped to propose appropriate business solutions. By repeating this cycle, we are determined to expand our business fields and become an ideal company from which industry will have higher expectations.

We ask for your continued support and guidance on this exciting journey.



Welcome to Comfort RH, where excellence meets innovation in the world of air conditioning solutions. Established with a passion for delivering premium quality and high-efficiency products, we bring together the finest products from Aermec Italy, Untes Turkey, and Toshiba Thailand to redefine comfort and efficiency in every space.

We pride ourselves on being a premier and reliable partner offering products, services and green solutions which perfectly meet the most demanding market requirements. Whether it's cooling solutions for residential, commercial, or industrial applications, we ensure that our products not only meet but exceed the expectations of our discerning clientele.

In addition to our exceptional product range, we are committed to driving innovation through IoT solutions. By harnessing the power of Internet of Things technology, we empower businesses to optimize their operational efficiency, reduce energy consumption, and enhance overall performance.

Furthermore, we understand the importance of holistic solutions in the realm of Mechanical, Electrical, and Plumbing (MEP) design. That's why we have forged strategic partnerships with leading consultancy firm CannTech India, enabling us to offer comprehensive MEP design services utilizing Building Information Modeling (BIM) technology. From concept to execution, we collaborate closely with our clients to deliver tailored solutions that align with their vision and objectives.

At Comfort RH, customer satisfaction is at the heart of everything we do. Our team of experienced professionals is dedicated to providing personalized service, technical expertise, and ongoing support to ensure a seamless experience from consultation to installation and beyond.

Join us on a journey of innovation, reliability, and unparalleled comfort. Experience the difference with Comfort RH—where excellence knows no bounds.



VISION, MISSION & VALUES

Vision

To be the leading provider of innovative, energy-efficient air conditioning solutions, setting the standard for exceptional service and sustainability in every climate we serve. Through relentless dedication to customer satisfaction, technological advancement, and environmental stewardship, we aim to create comfortable, healthy, and sustainable living and working environments for generations to come.

Mission

Our mission is to deliver reliable, high-quality air conditioning products, services and solutions that enhance comfort, productivity, and well-being for our customers. We are committed to providing personalized solutions tailored to meet the unique needs of each client, backed by expert installation, maintenance, and support. With a focus on integrity, innovation, and sustainability, we strive to exceed expectations, build lasting relationships, and contribute positively to the communities we serve.

Values

Conducting business with honesty, transparency, and ethical behavior at all times. Embracing creativity and continuous improvement to develop tailored-made solutions that enhance comfort and efficiency. Promoting energy-efficient products. Fostering a collaborative and supportive work environment where every team member is valued and empowered to contribute. Delivering on our promises and commitments, consistently providing dependable products and services.



MILESTONE

A humble beginning with a vision to render our services in the field of air conditioning products and solutions in the Gulf.



2020

Company was registered in Dubai Aviation City Corporation in November.

2021

Company entered into distribution agreement with UNTES, the largest air conditioning manufacturer from Turkey, to establish the brand UNTES and promote their commercial and industrial products which includes air handling unit, fan coil unit, packaged unit, energy recovery unit and ecology unit in United Arab Emirates, Sultanate of Oman and Kingdom of Saudi Arabia.

2022

Comfort RH entered into distribution agreement with AERMEC, a company established in north of Italy and engaged in the manufacturing of high efficiency and premium quality air conditioning products for commercial and industrial market which includes chillers, heat pumps, air handling units, fan coil units, close control units, packaged units, remote condensers and dry coolers. Further, to penetrate the residential and light commercial market, company signed agreement with AHI Carrier to promote TOSHIBA Dx & VRF products in United Arab Emirates. Company also signed agreement with ZENATIX, an IoT solution provider helping business to improve operational efficiency using machine learning and artificial intelligence and with CANNTECH, an engineering consultancy firm based out of India and engaged in MEP design consultancy and BIM modelling.

2023

Comfort RH Contracting LLC was established to meet the market demand on providing high end services in the air conditioning industry. Schnell Holding FZ LLC, a financial holding company based in Ras Al Khaimah - UAE, acquired shares in Comfort RH Group. The same year Comfort RH expanded its business in Oman by acquiring Smart Solutions & Development LLC, a company engaged in supply, installation and testing and commissioning of air conditioning and refrigeration products in Sultanate of Oman.

OUR PRODUCTS

We have collaborated with world renowned air conditioning Product manufacturers and Solution providers to supply energy efficient sustainable products and solutions.

Aermec S.p.A.

AERMEC, established in 1961 in north of Italy, is an integral part of Giordano Riello International Group, a diversified Italian group of companies with a turnover beyond €450m, 6 Centres of Excellence, over 1700 employees and 8 production facilities. There is no air conditioning challenge which Aermec cannot solve.



A complete range of product solutions stands out in terms of quality of design, materials and performance, capable of meeting all customer requirements within an array of specific applications.

The capacity for innovation and the forward thinking technological solutions that distinguish Aermec products derive from its constant commitment to research and development.

The solutions of the future are developed and designed in Aermec's laboratories based in Verona, Italy.

Aermec is equipped with modern semi-anechoic chamber to verify the sound power levels of the units. Aermec's C7 lab, AHRI & Eurovent certified, is the largest in Europe which can test chiller upto 2MW capacity.



The "Aermec quality" philosophy defines that the product, starting from the conception of the idea, must be the result of careful analysis based on the real needs and expectations of both the customer and the intermediaries involved (designers, installers and service engineers).





Üntes Isitma Klima Sogutma

Üntes, was established in Ankara in 1968, has grown rapidly since its establishment and today Turkey's largest air conditioning equipment manufacturing company with over 55 years of product design, development and manufacturing excellence with key focus on offering sustainable and energy efficient products to its customer ensuring comfort, maximum energy efficiency, reliability, optimized investments and innovative and integrated air conditioning solutions. Currently, it has two factories located in Kazan and Saray districts of Ankara, with an open area of 120,000 m² and a closed area of 29,000 m², and currently exports directly to more than 50 countries around the world.



Since 2020, ÜNTES has become part of NIBE group, NIBE is a global group, with its head quarter in Sweden, that develops and manufactures smart and energy efficient indoor comfort solutions for all types of properties.

Toshiba Carrier Co. Ltd.

Toshiba Air Conditioning is a global provider of a comprehensive range of innovative air conditioning solutions with trusted, world class reliability. With several "World's Firsts" to its credit, Toshiba Air Conditioning has been the reliable source of next generation, energy efficient products and solutions for over 30 years. Toshiba's commitment to people drives attention to detail at every stage of the development process, from design to user field tests. As a result, Toshiba products and systems feature higher standard of indoor air quality, low sound levels, energy savings and unrivaled comfort along with environmental sustainability.



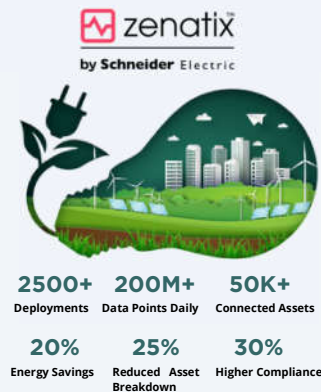
Through its commitment to world-class efficiency, market leading technology and trusted quality, Toshiba Air Conditioning offers the latest products that offer tomorrow's technology today and ensure optimum and dependable comfort with energy and cost savings.

OUR SOLUTIONS

The integration of IoT technology into HVAC systems is transforming the way we perceive and manage indoor climate control

Zenatix Solutions Pvt. Ltd.

ZenConnect is an enterprise-grade IoT-first solution. It is a full-stack hardware light, software heavy, retrofit-ready and cost-effective solution. It helps the customers reduce energy consumption, improve operational compliance and facilitate remote asset management. The AI-enabled cloud platform delivers actionable insights making manual interventions more efficient. Intelligent controls based on the insights help optimize energy consumption at the asset and facility levels. ZenConnect also helps the customers achieve their digital transformation and sustainability goals.



Canntech Services Pvt. Ltd.

Canntech is an Engineering Design consultancy headquartered in New Delhi, India. With the adoption of Building Information Modelling (BIM), Canntech is transforming Architecture, Structure & MEP projects and redefining Digital Transformation in Engineering & Design with the use of cutting-edge technologies. Canntech assists its clients design, construct and operate better projects more efficiently by leveraging the full potential of Building Information Modeling and related technologies.



OUR SERVICES

Our dedicated service team is here to provide air conditioning and refrigeration services to all industry sectors.

We maintain service excellence with strong communication channels, industry leading engineers, continuous improvement of contracts and a highly experienced management team.

Our service delivery model maintains a reputation for high customer satisfaction.

We provide added value by working closely with our Customer. Our Technical Staff will assess your requirement by providing enhanced solutions to suit any changing requirements at a reduced cost wherever possible. As a service partner, we will provide a progressive, high value, maintenance service which compliments your portfolio.

Our Service team have access to the current service information developed by the factory, so you can be confident that your equipment is running safely, reliably and efficiently.

To protect your investment, Comfort RH recommends using our factory trained technicians to start-up and commission all Aermec, Toshiba and Untes equipment and controls.

Extended parts and labour warranty are available when the start-up of Aermec, Toshiba and Untes equipment has been performed by our Factory Trained Service Technician.

In addition, we can provide seasonal start-up service for all HVAC equipment.



Maintenance Service - We offer a carefully managed service partnership to ensure that you get exactly the service solution that suits your needs.

Engineered systems of any kind need planned maintenance to ensure peak performance. Our aim is to ensure that all of our customers receive an exceptional response to any service call, whether it's an emergency, an enquiry about energy savings or a cooling need.

We can maintain your HVAC equipment alongside or separately from our supplied equipment. Whatever the arrangements, you can be confident that we are looking to provide you with the solution that represents the best value for money.

Whether you're looking to cool your home, office, or commercial space, we've got the expertise and the solutions to ensure your comfort year-round.



Residential & Commercial

Low-Mid-High rise buildings
Villa, Townhouse communities
Staff accommodation & Labor camps



Public Places

Mosque
Public parks
Ca parks
Sports centers
Schools
Infrastructure parks



Leisure

Shopping malls
Theatres
Themeparks



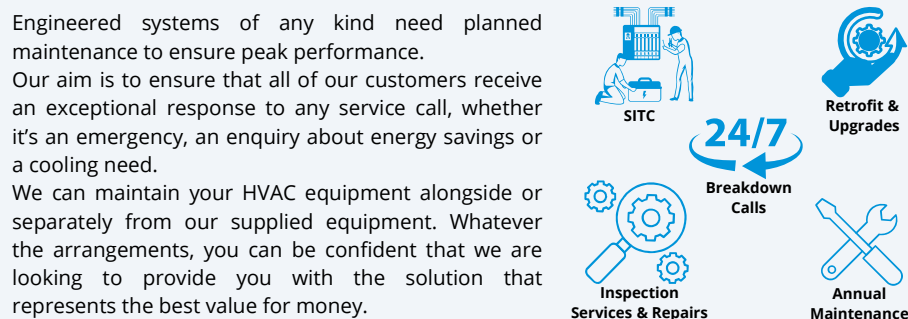
Healthcare & Hospitality

Hospitals
Clinics
Hotels
Restaurants



Utilities & Infrastructure

Power stations
Fuel stations
District Cooling Plants
Energy Transfer Stations



We provide turnkey refurbishment solutions by optimizing the product selections, minimizing the return of investment to enhance your operational excellence.



Thanks to the dedication and expertise of our team, we managed to execute several prestigious projects flawlessly, ensuring timely completion and exceeding expectations.

Process Cooling Chiller Plant

We designed and executed chilled water plant for a process cooling requirement. Our integrated solution included supply, installation, testing and commissioning of one duty and one duty-assist chiller mounted on common skid with storage tank, primary and secondary pumps and controller.



Chilled Water Plant Refurbishment

We have done replacement of Chiller Plant with a capacity of 800 TR for ministry client in Oman. Project includes 4 Chillers, 5 Pumps & other associated equipments, with necessary piping & valve package replacement. the scope was carried out within minimum shutdown during the weekend.



Process Cooling Chiller Plant

We designed and executed chilled water system for multiple renal dialysis unit across Sultanate of Oman. A total of 4 chiller plant (152 TR), which includes - chiller, primary pumps, storage tanks, plate heat exchanger, secondary pumps and controller, has been supplied, installed and commissioned.



HVAC-SITC for a Desalination Plant

We have done the supply, installation, testing and commissioning of air conditioning system for a RO plant in Ghubra. The electrical plant room is cooled by 3 nos. 30TR Rooftop packaged unit.





We have supplied, installed and commissioned our products to some of the iconic buildings in this region.

Supply of Air Handling Unit

We have supplied 53 AHUs, 2 FAHUs, 4 BCUs and 80 FCUs with a total installed capacity of 516 TR for a commercial building, to be LEED certified, in Oman. All the AHUs are provided with direct driven plug fans and IAQ device based on NTP technology to improve the quality of indoor air.



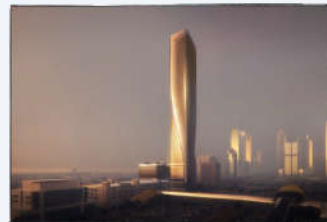
Supply of Air-to-Water Heat Pump

3 nos. 590 kW air-to-water heat pump has been supplied to a 5 star resort in Ras Al Hadd, Oman. These heat pumps shall provide cooling/heating of 5 swimming pools, including a 100m long pool, the longest one in any hotel-resort in the Country.



Wild Air Cooling

Our specialist team executed supply, installation, testing and commissioning of 119 nos. ducted split, 120 nos. floor standing unit and 15 nos. rooftop package unit with a total installed capacity of 1461 TR to provide wild air cooling for a 2B+G+64 storey multi purpose building in downtown Dubai.



Supply of Air Handling Unit

We have supplied one air handling unit (20 TR) in complete knocked-down condition (from factory) along with DDC panel for a 5 star hotel project in Muscat. The AHU was successfully assembled and commissioned by our team at site.



Meticulous attention to detail is considered during the installation process, ensuring precise placement, secure mounting, and proper connection of HVAC equipments.

Hypermarket HVAC Installation Works

We have done installation & commissioning of 900 TR HVAC System for a major client. The project had 3 Chillers, 8 Pumps, 20 AHUs, 98 FCUs & other associated equipments.



AHU Replacement & Associated Works

We have supplied 3 air handling units (83.3TR) for a government client in Oman. The units were supplied in semi-knocked down condition from factory due to site constraint. The scope of works included ahu assembly, chilled water piping and insulation, ducting works, valve replacement, electrical and control panel replacement.



Annual Maintenance Contract

We are doing AMC of Chiller Plant and associated equipments for major hypermarket chain in Oman, which has total capacity of 750 TR and has 3 Chillers, 4 Pumps, 2 FAHUs, 126 FCUs & other equipments. We are carrying out AMC of VRF Systems for critical applications like testing lab, which has total capacity of 150 TR.



Repair Works

We are handling on-call services for HVAC System / Equipments totalling to a capacity of 2,500 TR, for various clients like government offices, industries, hypermarkets, etc.



MEET THE TEAM



Kamalakhya Deb
Director-Sales & Operations



Richard DSouza
Project Sales Head



Vaisakh Sivadas
Sales Manager



Elvish Lazar
Operations Manager



Rizwan Shaikh
Sales Manager - AfterMarket



Shinoj KS
Service Engineer



Muhammad Usman
Product Engineer



Shahbaz Khan
Product Engineer



Sidharth Sreenivas
Execution Engineer







OUR CONTACT

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